

Message Text

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15

ACTION EUR-12

INFO OCT-01 NEA-09 ISO-00 AGR-10 AID-05 CIAE-00 COME-00

EB-07 FRB-01 INR-07 NSAE-00 TRSE-00 XMB-04 OPIC-06

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STR-04 CEA-01 L-02 H-02 PA-02 PRS-01 USIA-15 /119 W

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R 141515Z FEB 75

FM AMCONSUL STUTTGART

TO SECSTATE WASHDC 2360

INFO AMEMBASSY BONN

AMEMBASSY TEHRAN

USMISSION USBERLIN

AMCONSUL BREMEN

AMCONSUL DUESSELDORF

AMCONSUL FRANKFURT

AMCONSUL HAMBURG

AMCONSUL MUNICH

UNCLAS STUTTGART 0160

E.O. 11652:N/A

TAGS: EARL, ETRD, EAID, GW, IR

SUBJ: PLANS FOR INCREASED ECONOMIC COOPERATION BETWEEN
IRAN AND BADEN-WUERTTEMBERG

1. BADEN-WUERTTEMBERG MINISTER PRESIDENT HANS FILBINGER,
UPON RETURN YESTERDAY FROM MEETING WITH SHAH OF IRAN IN
ST. MORITZ, SWITZERLAND, WHERE HE CONTINUED DISCUSSION
BEGUN LAST SEPTEMBER IN TEHRAN, ANNOUNCED THAT TALKS
HAD DEALT WITH TRADE, INVESTMENT AND TECHNICAL
COOPERATION BETWEEN B-W AND IRAN.

2. LOCAL ATTENTION HAS QUICKLY FOCUSSED ON FILBINGER STATE-
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MENT THAT SHAH WAS CLEARLY DISGRUNTLED OVER FAILURE OF HIS

ATTEMPT TO INVEST IN DAIMLER-BENZ (SEE STUTTGART 0051)
AND THAT HE, FILBINGER, HAD OFFERED AN ALTERNATIVE
AUTOMOTIVE INVESTMENT POSSIBILITY. OTHER AUTOMOBILE
MANUFACTURERSIN B-W ARE AUDI AND PORSCHE, WHICH ARE
SUFFERING EFFECTS OF CURRENT AUTOMOTIVE RECESSION.

3. FILBINGER SAID HE AND SHAH AGREED TO EXPAND TRADE
INVOLVING SMALL AND MEDIUM-SIZED FIRMS USING FACILITIES
OF PROPOSED BADEN-WUERTTEMBERG EXPORT PROGRAM
(SEE STUTTGART A-5, JANUARY 17,1975). THIS WOULD
PRESUMABLY INVOLVE ESTABLISHING TEHRAN OFFICE OF A JOINT
EXPORT COMPANY (BAWEX) REPRESENTING SMALLER B-W FIRMS.
FILBINGER SAID THAT 170 B-W COMPANIES HAVE ALREADY INDICATED
INTEREST IN DOING SOME KIND OF BUSINESS WITH IRAN.

4. AGRICULTURAL COOPERATION, INVOLVING B-W TECHNICAL
ASSISTANCE TO DAIRY, FRUIT AND VEGETABLE PRODUCER COOPERATIVES
AND FORESTRY, WAS ALSO AGREED UPON.

5. FILBINGER OFFERED FACILITIES OF STUTTGART TECHNICAL
UNIVERSITY IN PLANNING AND PARTIALLY STAFFING IRANIAN
TECHNICAL UNIVERSITY TO BE BUILT IN CASPIAN SEA AREA.

6. B-W WOULD HELP PLAN AND ESTABLISH VOCATIONAL TRAINING
SCHOOLS IN IRAN AND TRAIN TEACHERS FOR SUCH SCHOOLS, WITH
EXPECTATION THAT B-W FIRMS WOULD GET CONSTRUCTION AND SUPPLY
CONTRACTS.

7. SHAH ALSO EXPRESSED INTEREST IN OBTAINING TECHNICAL
KNOW-HOW IN FIELDS OF ELECTRONICS, SATELLITES, DESALINIZATION
OF WATER, AND UTILIZATION OF SOLAR ENERGY.

8. FILBINGER REPORTEDLY INVITED THREE IRANIAN MINISTERS
OF ECONOMICS, INDUSTRY, AND COOPERATIVES TO VISIT STUTTGART
TO PURSUE THESE MATTERS. JENKINS

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